

(Company No. 5350X) (Incorporated in Malaysia)

# QUARTERLY FINANCIAL REPORT ON CONDENSED CONSOLIDATED RESULTS FOR THE FINANCIAL YEAR ENDING 30 JUNE 2009

The Board of Directors of Guinness Anchor Berhad wishes to announce the unaudited results of the Group for the second quarter ended 31 December 2008.

# CONDENSED CONSOLIDATED INCOME STATEMENT

|     |  | INDIVIDUAL PERIOD 3 MONTHS ENDED |                      |                      | CUMULATIVE PERIOD 6 MONTHS ENDED |  |
|-----|--|----------------------------------|----------------------|----------------------|----------------------------------|--|
|     |  | 31/12/2008<br>RM'000             | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000             |  |
| 1.  | Revenue  | 328,519                          | 290,351              | 694,323              | 615,551                          |  |
| 2.  | Operating expenses                                   | 282,952                          | 255,045              | 586,280              | 522,985                          |  |
| 3.  | Other operating income                               | 1,077                            | 1,089                | 1,923                | 2,107                            |  |
| 4.  | Profit from operations                               | 46,644                           | 36,395               | 109,966              | 94,673                           |  |
| 5.  | Finance cost   | 336                              | 88                   | 406                  | 174                              |  |
| 6.  | Profit before tax                                    | 46,308                           | 36,307               | 109,560              | 94,499                           |  |
| 7.  | Taxation   | 11,633                           | 9,434                | 27,562               | 24,520                           |  |
| 8.  | Profit/(loss) after tax                              | 34,675                           | 26,873               | 81,998               | 69,979                           |  |
| 9.  | Net profit for the period                            | 34,675                           | 26,873               | 81,998               | 69,979                           |  |
| 10. | Profit attributable to equity holders of the Company | 34,675                           | 26,873               | 81,998               | 69,979                           |  |
| 11. | Earnings per share :                                 |                                  | 4                    |                      |                                  |  |
| (a) | Basic (based on 302,098,000 stock units) (sen)       | 11.48                            | 8.90                 | 27.14                | 23.16                            |  |
| (b) | Fully diluted (based on stock units) (sen)           | N/A                              | N/A                  | N/A                  | N/A                              |  |

(The Condensed Consolidated Income Statements should be read in conjunction with the Annual Financial Report for the year ended 30 June 2008)

# CONDENSED CONSOLIDATED BALANCE SHEETS

|  | AS AT<br>31/12/2008<br>RM'000 | AS AT<br>30/06/2008<br>RM'000 |
|--|-------------------------------|-------------------------------|
| Non-current assets   |                               |                               |
| Property, plant and equipment                                    | 207,575                       | 210,532                       |
| Intangible assets  | 5,086                         | 2,953                         |
| Prepaid lease payment  | 13,985                        | 14,113                        |
| Deferred tax assets  | 2,338                         | 2,338                         |
| Receivables  | 1,697                         | 1,858                         |
|  | 230,681                       | 231,794                       |
| 0  |                               |                               |
| Current assets   | 70.500                        | 0.4.070                       |
| Inventories  Receivables, deposits and propayments               | 78,590                        | 64,976                        |
| Receivables, deposits and prepayments  Cash and cash equivalents | 287,229                       | 143,305                       |
| Cash and Cash equivalents  | 76,827<br>442,646             | 183,374<br>391,655            |
|  | 442,040                       | 391,033                       |
| Current liabilities  |                               |                               |
| Payables and accruals  | 180,910                       | 172,281                       |
| Current tax liabilities  | 18,130                        | 9,568                         |
| Short term borrowings  | 31,500                        |                               |
|  | 230,540                       | 181,849                       |
| Not ourself occurs   | 040 400                       | 000 000                       |
| Net current assets   | 212,106                       | 209,806                       |
|  | 442,787                       | 441,600                       |
| Financed by:   |                               |                               |
| Capital and reserves   |                               |                               |
| Share capital  | 151,049                       | 151,049                       |
| Reserves   | 131,049                       | 131,049                       |
| Capital reserve  | 5,037                         | 4,967                         |
| Retained earnings  | 256,435                       | 255,318                       |
| Shareholders' funds  | 412,521                       | 411,334                       |
|  |                               |                               |
| Non-current liabilities Deferred tax liabilities                 | 22.222                        |                               |
| Deferred tax liabilities   | 30,266                        | 30,266                        |
|  | 442,787                       | 441,600                       |
| Net Assets per share attributable to equity                      |                               |                               |
| holders of the Company (RM)                                      | 1.37                          | 1.36                          |
|  | 1.07                          | 1.00                          |

(The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Report for the year ended 30 June 2008)

# CONDENSED CONSOLIDATED CASH FLOW STATEMENTS FOR THE QUARTER ENDED 31 DECEMBER 2008

|  | 6 MONTHS ENDED       |                |
|--|----------------------|----------------|
|  | 31/12/2008 31/12/200 |                |
|  | RM'000               | RM'000         |
| Cash flows from operating activities   |                      |                |
| Profit before taxation   | 109,560              | 94,499         |
| Adjustments for:   |                      |                |
| Amortisation of intangible assets  Amortisation of prepaid lease prepayments   | 541                  | 981            |
| Depreciation of property, plant and equipment  | 128                  | 128            |
| Gain on disposal of property, plant and equipment  | 13,595<br>23         | 12,854         |
| Interest expense   | 406                  | (1,020)<br>174 |
| Interest income  | (1,923)              | (2,107)        |
| Operating profit before changes in working   | 122 220              | 105 500        |
| capital  | 122,330              | 105,509        |
| (Increase)/Decrease in working capital   |                      |                |
| Inventories  | (13,614)             | (50,481)       |
| Receivables, deposits and prepayment   | (143,763)            | (84,843)       |
| Payables and accruals  | 8,629                | 34,926         |
| Cash generated from operations   | (26,418)             | 5,111          |
| Tax paid   | (19,000)             | (17,243)       |
| Interest paid  | (406)                | (174)          |
| Net cash from operating activities   | (45,824)             | (12,306)       |
| Cash flows from investing activities   |                      |                |
| Acquisition of property, plant and equipment   | (13,351)             | (9,784)        |
| Interest received  | 1,923                | 2,107          |
| Proceeds from disposal of property, plant and  | 100 MC 100 M 100 T   |                |
| equipment  | 16                   | 1,023          |
| Net cash used in investing activities  | (11,412)             | (6,654)        |
| Cash flows from financing activity   |                      |                |
| Dividends paid   | (80,811)             | (70,570)       |
| Borrowings   | 31,500               | (, 0,0,0)      |
| Net cash used in financing activity  | (49,311)             | (70,570)       |
| Net change in cash and cash equivalents  | (106,547)            | (89,530)       |
| The state of the s |                      |                |
| Cash and cash equivalents at beginning of year   | 183,374              | 154,605        |
| Cash and cash equivalents at end of period   | 76,827               | 65,075         |
| The state of the s | . 0,027              | 30,070         |

(The Condensed Consolidated Cash Flow Statements should be read in conjunction with the Annual Financial Report for the year ended 30 June 2008)

(Company No. 5350X)

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2008

| Balance at 31 December 2007  | 151,049                           | 4,777   | 228,692   | 384,518                |
|--|-----------------------------------|---|---|------------------------|
| Dividends  | =:                                | -   | (70,570)  | (70,570)               |
| Profit after taxation  | -                                 | -   | 69,979  | 69,979                 |
| Net gains and losses recognised directly in equity : Foreign exchange translation difference | -                                 | 82  | (82)  | -                      |
| Balance at 1 July 2007   | 151,049                           | 4,695   | 229,365   | 385,109                |
| 6 months ended<br>31 December 2007   |                                   |   |   |                        |
| Balance at 31 December 2008  | 151,049                           | 5,037   | 256,435   | 412,521                |
| Dividends  | -                                 | -   | (80,811)  | (80,811)               |
| Profit after taxation  | ·-                                | -   | 81,998  | 81,998                 |
| Net gains and losses recognised directly in equity: Foreign exchange translation difference  |                                   | 70  | (70)  | -                      |
| Balance at 1 July 2008   | 151,049                           | 4,967   | 255,318   | 411,334                |
| 6 months ended<br>31 December 2008   |                                   |   |   |                        |
|  | Share<br>Capital<br><b>RM'000</b> | Non-<br>Distributable<br>Capital<br>Reserve<br>RM'000 | Distributable<br>Retained<br>Earnings<br>RM'000 | Total<br><b>RM'000</b> |
|  | Attributa                         |   | olders of the Co                                | mpany                  |

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Report for the year ended 30 June 2008)

(Company No. 5350X)

#### Notes:

## 1. Accounting Policies

The interim financial report has been prepared in accordance with the requirements of Financial Reporting Standards ("FRS") 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board (MASB) and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. It should be read in conjunction with the Group's annual audited financial statements for the year ended 30 June 2008.

The accounting policies and methods of computation adopted by the Group for this interim financial report are consistent with those adopted in the financial statements for the year ended 30 June 2008.

## 2. Audit Report on Preceding Annual Financial Statements

The Group annual financial statements for the year ended 30 June 2008 were not qualified.

## 3. Seasonal or Cyclical Factors

The business operations of the Group are generally affected by festive seasons.

## 4. Exceptional Items

There were no exceptional items for the current financial quarter under review.

## 5. Changes in Estimates

There were no estimates of amount reported in prior financial years.

## 6. Changes in Share Capital

There were no issuance and repayment of debt or any movement in the share capital for the current financial quarter under review.

## 7. Dividends Paid

|   | 6 Months Ended |        |
|---|----------------|--------|
|   | 31 December    |        |
|   | 2008           | 2007   |
|   | RM'000         | RM'000 |
| Final – Paid  |                |        |
| 2008 – 14 sen per stock unit tax exempt and 17 sen per stock unit |                |        |
| less income tax @ 25%   | 80,811         |        |
| (2007 – 32 sen per stock unit less income tax @ 27%)              |                | 70,570 |

## 8. Segmental Reporting

There was no segmental analysis prepared as the Group operated solely in the brewing industry involving production, packaging, marketing and distribution of its products principally in Malaysia. Approximately 2% of the total sales are exports, mainly to South East Asian countries based on location of customers.

(Company No. 5350X)

## 9. Property, Plant and Equipment Valuation

There were no changes in the valuation of property, plant and equipment for the current financial quarter under review.

# 10. Events Subsequent to the End of the Period

Between the end of the second quarter and the date of this announcement, there has not been any item, transaction or event of a material and unusual nature which, in the opinion of the Directors is likely to affect substantially the results of the operations of the Group for the second quarter ended 31 December 2008.

# 11. Changes in the Composition of the Group

There were no changes in the composition of the Group during the current financial quarter under review including business combination, acquisition or disposal of subsidiaries and long-term investments, restructuring and discontinuing operations.

# 12. Changes in Contingent Liabilities or Contingent Assets

There were no contingent liabilities or contingent assets as at the date of this report. (see also Note 25 below).

## 13. Capital Commitments

Capital commitments not provided for in the financial statements as at 31 December 2008 are as follows:

|                                   | RM'000 |
|-----------------------------------|--------|
| Property, plant and equipment     |        |
| Authorised but not contracted for | 11,249 |
| Authorised and contracted for     | 1,870  |
|                                   | 13,119 |

## 14. Significant Related Party Transactions

As at the end of the current period under review, the Group has entered into/or completed the following significant Related Party Transactions:

|  | Diageo Plc<br>and its related<br>corporations | Fraser and Nea<br>("F&N") and i<br>corporal<br>Asia Pacific<br>Breweries<br>Limited Group | ts related | Heineken NV<br>and its related<br>corporations |
|--|---|---|------------|--|
|  | RM'000  | RM'000  | RM'000     | RM'000   |
| Purchase of goods<br>Sale of products                              | 8,503<br>4,354                                | -   | 11,065     | 112<br>4,317                                   |
| Royalties payable  | 2,816   | 5,292   | -          | 1,223  |
| Marketing and technical services payable Marketing fees receivable | 1,390   | -<br>1,176  | -          | 284  |

(Company No. 5350X)

All Related Party Transactions had been entered into in the ordinary course of business on normal commercial terms. These transactions are within the ambit of the general mandate approved by the shareholders of the Company on 26 November 2008.

#### 15. Review of Performance

## Comparison of Second Quarter against Corresponding Quarter 2007

Group revenue for the quarter under review, ended 31 December 2008, increased by RM38.2 million as compared to the corresponding quarter in 2007. This 13.1% increase was driven in part by the sell-in for the earlier Chinese New Year.

Group profit before tax for the same period was higher by 27.5% at RM46.3 million against RM36.3 million in the corresponding quarter last year.

## Current 6 months results against same 6 months period of the last financial year

The Group's revenue for the first 6 months of the 2008/2009 fiscal year, ended 31 December 2008, grew by 12.8% to RM694.3 million from RM615.6 million in the corresponding period in the previous fiscal year.

Group profit before tax increased by 15.9% or RM15.1 million to RM109.6 million.

#### 16. Comparison of Results with Preceding Quarter

Group revenue for the current quarter, at RM328.5 million, was lower by RM37.3 million versus the previous quarter. This was primarily due to the significantly high pre-budget speculative purchases by our customers in the preceding quarter.

## 17. Prospects

The Group is of the view that, in some way or other, all businesses will be affected by the current downturn in the global economy, however is hopeful that the malt liquor market (MLM) will not be as severely affected as some other areas of the overall economy.

Industry prospects will be further affected should the level of smuggling of beer and stout products increase.

The Group plans to continue to invest in building our brands and in developing and raising the skills of our people in order to help ensure we retain our competitive position during these difficult times.

In light of the above, the Group is confident of meeting the challenges ahead and will strive hard to bring about a satisfactory performance for the financial year ending 30 June 2009.

## 18. Variance from Profit Forecast

No profit forecast was issued during the financial guarter under review.

(Company No. 5350X)

## 19. Taxation

Taxation in respect of the current financial period comprises the following:

|                     | Current Year     | Current Year |
|---------------------|------------------|--------------|
|                     | Quarter          | To date      |
|                     | 31/12/2008       | 31/12/2008   |
|                     | RM'000           | RM'000       |
| Taxation            |                  |              |
| Malaysian - current | 11,633           | 27,562       |
| - prior year        |                  |              |
|                     | 11,633           | 27,562       |
| Deferred taxation   |                  |              |
| Malaysian - current | i <del>c</del> . | -            |
| - prior year        | ·                | -            |
|                     | -                | <u> </u>     |
|                     | 11,633           | 27,562       |

The Group's effective tax rate for the current financial quarter under review is in line with the statutory tax rate.

## 20. Sale of Unquoted Investments and/or Properties

There were no sales of unquoted investments or properties for the current financial quarter under review.

#### 21. Quoted Securities

There were no purchases or disposal of quoted securities for the current financial quarter under review.

## 22. Status of Corporate Proposals

There was no corporate proposal announced but not completed at the date of this report.

## 23. Group Borrowings

Total Group borrowings as at 31 December 2008 are as follows:

|                        | RM'000 |
|------------------------|--------|
| Short term - unsecured |        |
| Banker Acceptance      | 31,500 |

## 24. Off Balance Sheet Financial Instruments

#### Forward Foreign Exchange Contracts

Forward foreign exchange contracts are used by the Group as hedges in currencies other than the functional currency to manage exposure to fluctuations in foreign exchange risk. Under the Group accounting policies, foreign currency transactions that are hedged by forward foreign exchange contracts are booked in at the contracted rates. Foreign currency monetary assets and liabilities which are not hedged are translated at exchange rates ruling at balance sheet date.

(Company No. 5350X)

As at 19 February 2009, the notional amount of forward foreign exchange contracts that were entered into by the Group to hedge its foreign purchases was RM6.4 million. The settlement dates of these forward contracts ranged between 1 and 6 months.

There is minimal credit and market risk as the above forward contracts are executed with creditworthy financial institutions. The Group is of the view that the possibility of non-performance by these financial institutions is remote on the basis of their financial strength.

## 25. Material Litigation

Save and except as disclosed in previous quarterly result announcements and where applicable as disclosed in the audited financial statements of the Company or its subsidiaries, neither the Company nor any of its subsidiaries is engaged in any other material litigation either as Plaintiff or as Defendant as of the date of this report.

#### 26. Dividend

The Board has declared an interim dividend of 10 sen per 50 sen stock unit tax exempt for the financial year ending 30 June 2009 (2008 – 13 sen gross per 50 sen stock unit, less income tax at 26%), to be paid on **22 May 2009** to stockholders registered at the close of business on 11 May 2009. The entitlement date shall therefore be 11 May 2009.

Net dividend payable to stockholders will be at 10 sen per 50 sen stock unit (2008 - 9.62 sen per 50 sen stock unit).

A Depositor shall qualify for entitlement only in respect of:

- (a) Shares deposited into the Depositor's securities account before 12.30 p.m. on 8 May 2009 (in respect of shares which are exempted from mandatory deposit),
- (b) Shares transferred into the Depositor's securities account before 4.00 p.m. on 11 May 2009 in respect of ordinary transfers; and
- (c) Shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

Total dividend declared for the current financial period ended 31 December 2008 amounted to 10 sen per 50 sen stock unit tax exempt.

## 27. Earnings Per Share

#### (a) Basic Earnings Per Share

Basic earnings per share for the quarter under review / financial year-to-date are calculated by dividing the net profit attributable to the shareholders of RM81,998,000 by the weighted average number of ordinary stock units outstanding as at 31 December 2008 of 302,098,000.

#### (b) Diluted Earnings Per Share

Not Applicable.

For and on Behalf of the Board

Charles Ireland Managing Director