

GUINNESS ANCHOR BERHAD (GAB) ACHIEVES NINE CONSECUTIVE YEARS OF GROWTH IN REVENUE, PROFIT AND MARKET SHARE

***FULL YEAR REVENUE EXCEEDS RM1.3 BILLION, PROFIT UP 7.2%,
POSTS 26.3 % RISE IN FOURTH QUARTER PROFIT***

PETALING JAYA, Aug 4th 2010:- Guinness Anchor Berhad (GAB), Malaysia's leading brewer has achieved nine consecutive years of growth in revenue, profit and market share with the announcement of its fourth quarter results of its financial year ended June 30th, 2010 (FY10).

GAB's full-year profit before tax rose 7.2 percent to RM205 million from a year ago with full year revenue exceeding RM1.3 billion, a 5.7 percent rise from the previous financial year. Earnings per share for FY10 rose to 50.54 sen compared to 47 sen a year ago.

GAB has proposed a final dividend of 35 sen per 50 sen stock unit (tax exempt); this brings total dividends for the year to 45 sen per 50 sen stock unit (tax exempt), four sen higher than the last financial year.

"Nine consecutive years of growth is a phenomenal and remarkable achievement, a record few companies in the world, let alone Malaysia, could match. This track record really does show what an exceptional blend of people, brands and performance we have in GAB," Charles said.

"It is fitting that in the year of the Tiger, Tiger beer is leading our growth. Guinness, Heineken, Kilkeny and Anchor also continue to contribute to our good performance," he added.

A review of past results indicates the solidity of GAB. Both revenue and profit before tax have grown every year for the last nine financial years. This demonstrates the company's ability to create value for shareholders in a highly competitive business landscape.

Charles said that one of GAB's core strengths is its portfolio of international brands; management has substantially invested in building brand equity to further strengthen its value proposition to consumers.

For the fourth quarter of FY10 ended June 30th 2010, GAB posted a profit before tax of RM48 million, which is 26.3 percent higher than a year ago, boosted by higher sales during the 2010 FIFA World Cup competition. Its fourth quarter revenue rose to RM308.7 million, 11.7 percent higher than the corresponding quarter in the last financial year.

GAB's strong fourth quarter performance further extended its position as Malaysia's clear market leader in the malt liquor market (MLM).

In FY10, GAB also made notable strides in best corporate practices, winning many awards including the Diageo Asia Pacific Market of the Year, AREA Awards for the Investment in People and Community Engagement categories and the Starbiz-ICR Malaysia Corporate Responsibility Awards for its Workplace Best Practices.

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健力士英格有限公司 **GUINNESS ANCHOR BERHAD (GAB)** 缔造佳绩 – 连续九年收入、盈利以及市场份额的增长 全年收入超越 13 亿令吉，盈利增长 7.2%，第四季盈利大幅飙升 26.3%

八打灵再也 4 日讯: 健力士英格有限公司 Guinness Anchor Berhad (GAB) 是马来西亚首屈一指的啤酒公司。在 2010 年 6 月 30 日财政年结日所公布的第四季业务报告中显示, GAB 已连续九年获得财政收入及盈利的增长, 并占有更大的市场份额。

相较于上个财政年, GAB 去年的全年税前利润提升至 2.05 亿令吉, 增长幅度达 7.2%, 而全年收入则超越了 13 亿令吉, 比上个财政年增长了 5.7%。每股盈利也从前年的 47 仙增长至 2010 年财政年度的 50.54 仙。

GAB 提议了每 50 仙股票单位 (免税) 的最终股息为 35 仙, 此举也把财政年每 50 仙股票单位 (免税) 的总股息提升至 45 仙, 比上个财政年提高了 4 仙。

GAB 董事经理查尔斯爱尔兰说, “连续九年的成长是有目共睹的, 无论是在马来西亚, 甚至是全世界, 这辉煌成就是少数公司才能缔造的佳绩。本公司的业务表现充分体现了 GAB 的全体职员、品牌以及工作表现的卓越。”

他继续说道, “在虎年, Tiger Beer 虎啤让我们的业绩虎虎生威。此外, 其他啤酒品牌如 Guinness、Heineken、Kilkenny 以及 Anchor 也继续推动公司业务蒸蒸日上。”

综观往年业绩, 展现 GAB 坚忍不拔、屹立不倒的气魄。过去的九年里, 公司的收入及税前利润皆连年增长。这显示公司有能够在充满竞争的商业环境下, 为股东们创造更高的价值。

查尔斯说, GAB 其中一项主力为其国际品牌, 公司管理层已针对品牌资产作出更大的投资, 以继续强化品牌在消费市场上的定位。

PRESS RELEASE



2010年6月30日财政年结日的第四季，由于2010年世界杯的高销售量，GAB的税前利润为4800万令吉，比上个财政年高出了26.3%。其第四季的财政收入为3.087亿令吉，比上财政年同季高出了11.7%。

GAB第四季的强劲表现继续使其毋庸置疑的处于大马啤酒市场的领导地位。

于2010财政年，GAB也在最佳企业管理方面再下一城，成功荣获Diageo年度市场大奖、AREA亚洲企业社会责任奖之人才投资奖、Starbiz-ICR大马企业社会责任奖之最佳工作地点管理等多个奖项。

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关于Guinness Anchor Berhad

GAB旗下拥有多个国际知名品牌，是马来西亚啤酒与黑啤市场的佼佼者。GAB制造、推广并销售：

- 亚洲成长最快速的TIGER虎啤；
- 全球第一的黑啤GUINNESS Foreign Extra Stout 以及Guinness Draught；
- 全球第一的优质啤酒 HEINEKEN；
- 广受欢迎的本地啤酒 ANCHOR SMOOTH 以及烈啤 ANCHOR STRONG；
- 顶级的爱尔兰啤酒 KILKENNY；
- 真实的 Shandy ANGLIA；以及
- 健康、顶级无酒精的 MALTA

于大马股票交易所主板挂牌，GAB乃Guinness Malaysia Bhd与Malayan Breweries (Malaya) Sdn Bhd的合并公司。公司的大股东为新加坡的GAPL Pte Ltd。GAPL Pte Ltd乃Diageo PLC与Asia Pacific Breweries Ltd的合资企业。Guinness Anchor Marketing Sdn Bhd乃GAB旗下100%子公司。

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